



GREAT WALL MOTORS S.A. (Pty) Ltd

25 August 2009

Laborius Panelbeaters  
11 Martinus Ras Street  
Rosslyn

Dear Deidre

GWM South Africa Approved Collision Repairer Program – Acceptance Notification

I am pleased to inform you that following the audit of your Company and in terms of the administration, equipment and facility requirements of our approval criteria; your business has been identified for appointment as a GWM South Africa Approved Collision Repairer.

There are a number of Program requirements that need to be finalized before we can issue you with your approval certificate and the process is as follows:

- You will shortly be forwarded our Approved Collision Repairer service level agreement. This document must be completed, signed and returned either via courier, hand delivery or post. No fax or scanned and e-mail copies will be accepted.
- A signboard rental agreement will also be forwarded to you for completion and signature. The once off cost for your exterior signboard is R2750.
- If you are not already contracted to KA Smart in terms of the industry SQS System, then you need to enter into a contract with them as soon as possible. The contact person at KA Smart is Rene Botha and she can be reached on Tel: (041) 364-0211.
- Pay the annual approval fee to AutoMatrix. This can either be paid as a once off payment or on a monthly basis. As negotiated with AutoMatrix, this annual approval fee will be calculated on the number of other approvals you have and are currently paying for with AutoMatrix, but it will not exceed R3745.

Should you no longer wish to continue with your appointment kindly respond in writing to Neal Jackman at [neal@automatrix.ws](mailto:neal@automatrix.ws) by no later than 31 August 2009?

I look forward to a long partnership with your Company and wish you well with your pending appointment to our Approved Collision Repairer Program.

Yours sincerely

Deon Van Heerden  
National Technical Manager  
GWM South Africa